

TRUTH | **TRUST** | RESULTS

"We empower institutions that enable Africa's development."

COMPANY PROFILE



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TRUTHI**TRUST**IRESULTS

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COMPANY OVERVIEW

Founded in 2005, Ntiyiso Consulting Group is an authentically African, and globally wired management consulting firm which "seeks to empower institutions that enable Africa's development." With over 200 senior professionals, we provide evidence-based, robust solutions to complex management problems and are experts in strategy, governance, organisational turnaround, revenue enhancement and industrialisation consulting.

We deliver sustainable solutions through THREE SUBSIDIARIES, viz. Ntiyiso Revenue Consulting, Ntiyiso Business Consulting and Ntiyiso Industrialisation Consulting. Ntiyiso means 'TRUTH' in the Xitsonga language. We are therefore naturally inclined to deliver the most trusted of solutions to our clients.

OPERATING PHILOSOPHY

Our underlying operating philosophy is to offer products and services as a means to derive value for our clients. Our conviction is that each client is unique and therefore has specific needs that can only be met through a close and personalised partnership that is based on shared responsibility to deliver sustainable results.

ALEX MABUNDA

Group Chief Executive Officer

Over 22 years in Industrial and Management Consulting experience.

INDUSTRY EXPOSURE

- Strategy, Strategic Management and Feasibility Studies expertise
- FMCG, Real Estate and LocalGovernment
 BSc Computer Science



OUR LEADERSHIP

Our leadership team are recognised leaders and visionaries in their areas of expertise. They have acquired vast local and global experience which has been dedicated towards building a culture of performance to the benefit of our clients and our people.

ANDISA RAMAVHUNGA Group Chief Advisor

Over 20 years in Management Consulting and Entrepreneurial experience.

INDUSTRY EXPOSURE

- Strategic, Organisational Design
- and Turnaround expertise
 Telecoms, Financial services,
- Media and Transport
- BSc, BSc (Hons) & MBA

MIYELANI HOLENI Group Chief Advisor

Over 20 years in Corporate and Management Consulting experience.

INDUSTRY EXPOSURE

- Local Government and Revenue
 Management and Enhancement expertise
- Real Estate, FMCG, Financial Services and Information Technology
- BSc, PGD and MPhil (Development Finance)





TRUTHI**TRUST**IRESULTS

EXECUTIVE TEAM



TONDY NKUNA Group Chief Financial Officer

Over 21 years in Accounting and Finance experience.

- INDUSTRY EXPOSURE
- Finance, Accounting and Revenue Management expertise
- Public Sector and Utilities
- BCom and PGD

CHARMAINE NHLAPO Group Head of Marketing and Sales

20 years in Marketing, Brand and Business Operations Management.

INDUSTRY EXPOSURE

- Strategic Marketing, Customer Relations and Brand Management expertise
- Public Sector, Financial Services, Telecoms, Media, FMCG, Utilities, Retail and Advertising Agencies
- BA Marketing and Diploma in Operations Management





Over 15 years in Management Consulting experience.

INDUSTRY EXPOSURE

 Water, Sanitation, Civil, Construction, Project Management and Revenue Management expertise

• Local Government

• B Tech, PGD

MELVIN MPALA

MD: Ntiyiso Business Consulting

Over 17 years in Management Consulting experience.

INDUSTRY EXPOSURE

- Strategy, Business Process Engineering and Auditing expertise
- State Owned Entities, Local Government,
- Telecoms NGOs, Corporate Finance and Transport and Logistics
- ACCA (UK) and Project Management

AUNTONY MUKHWANAZI MD: Ntiyiso Industrialisation Consulting

Over 18 years in Chemical Engineering and

Management Consulting experience.

INDUSTRY EXPOSURE

- Process Development, Transaction Advisory and Business Development expertise
- Manufacturing, Utilities, Chemical, Petroleum and Gas Industries
- BSc Chemical Engineering

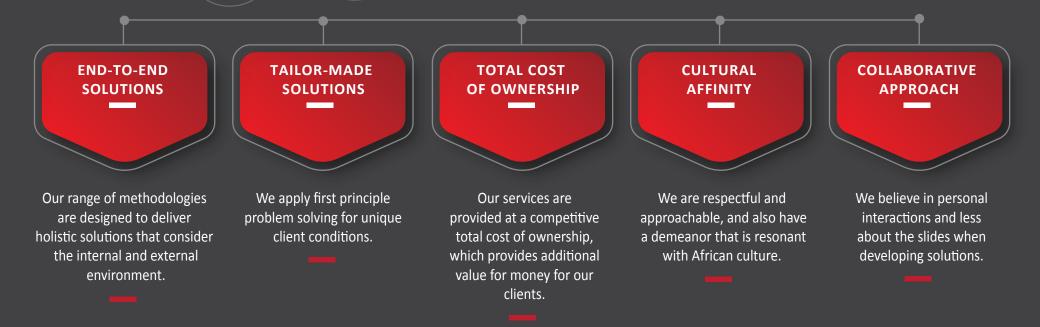
TRUTHI**TRUST**IRESULTS





OUR PRINCIPLES

We have five ways in which we set ourselves apart. This is what our clients expect and experience when working with us to deliver successful projects and valuable outcomes.



OUR SUBSIDIARIES



We improve cash positions of medium to large sized municipalities and utilities. We achieve this by deploying our Revenue Maturity diagnostic model to optimise and enhance specific components of the entire revenue value chain

SERVICES

- Revenue Conversion and Completeness
- Revenue Administration and Protection
- Revenue Coverage and Growth
- Revenue Customer Management
- Revenue Data Science

If it's money, we will find it for you.



We improve the profitability and sustainability of medium and large sized organisations. We also enhance service delivery capabilities of public and private entities. We achieve this by aligning the organisational ecosystem, viz. strategy, leadership, people, architecture, routines and culture.

SERVICES

- Strategy Development
- Leadership Capacitation
- Value Delivery Optimisation
- Human Capital Optimisation
- Culture Transformation
- Architecture and Routines

We help organisations deliver tangible results.



We unlock economic development opportunities on behalf of communities and regions. We achieve this through end-to-end project conceptualisation and development. We also develop strategic economic development and infrastructure master plans.

SERVICES

- Economic Planning
- Infrastructure Planning and Development Support
- Industrial Project Development

We unlock new economic streams for growth.





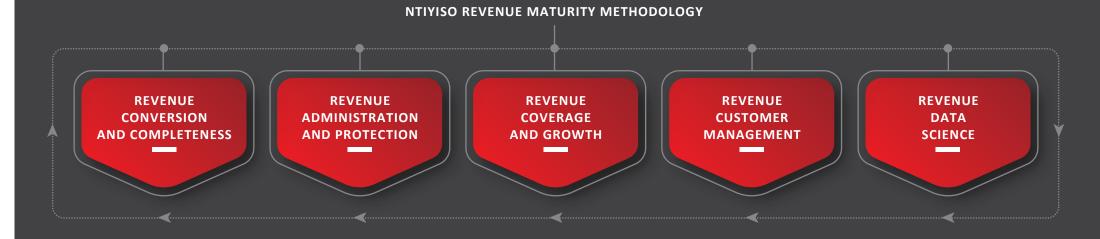


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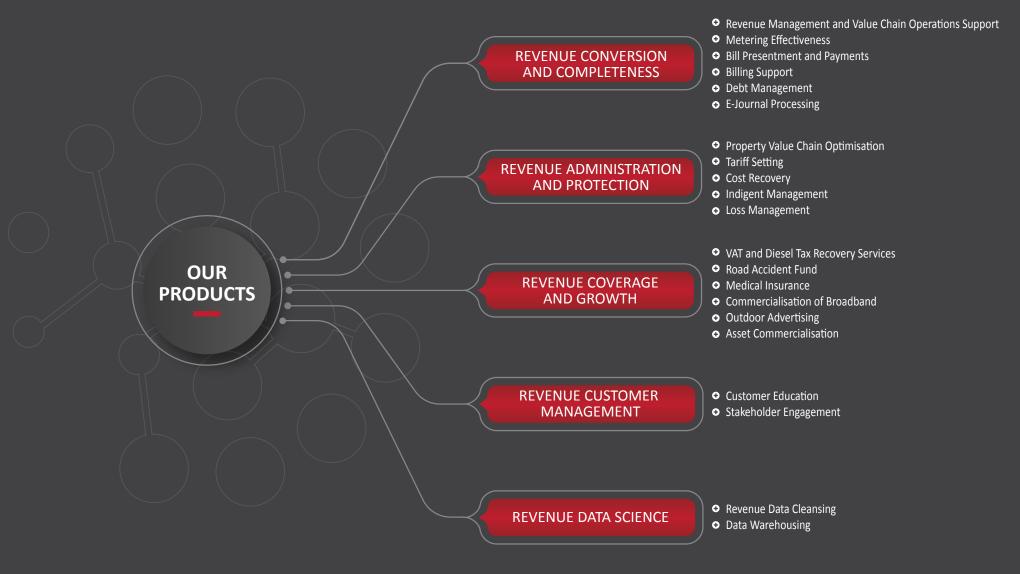
OUR SERVICE OFFERING

Ntiviso Revenue Consulting is a leader in revenue management and enhancement consulting. We offer comprehensive revenue management and enhancement solutions, from strategic engagements, to implementation and monitoring of impact. Our capabilities are combined into five service offerings that can be customised depending on the organisation's business requirements and needs.



If it's money, we will find it for you.





If it's money, we will find it for you.





We help organisations deliver tangible results.



OUR SERVICE OFFERING

At Ntiyiso Business Consulting, we possess a number of distinct capabilities, tools and methodologies to deliver results in various organisational improvement areas.





We help organisations deliver tangible results.



VALUE DELIVERY

OPTIMISATION

Our value proposition is underpinned by the following products: WE HELP ORGANISATIONS DELIVER TANGIBLE RESULTS









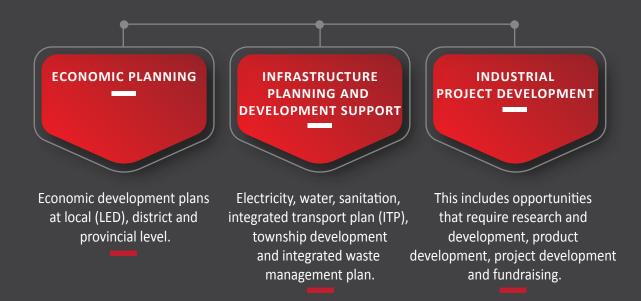
NTIYISO INDUSTRIALISATION CONSULTING

We unlock new economic streams for growth.

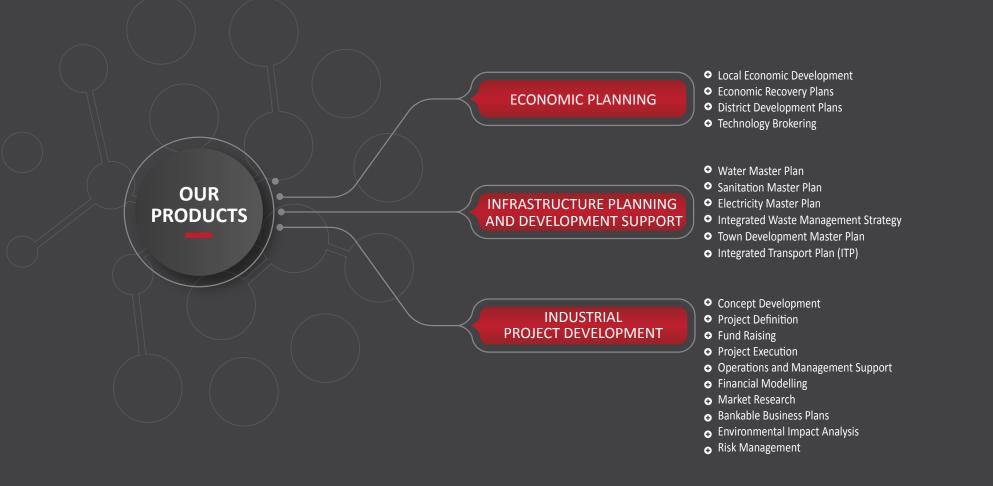


OUR SERVICE OFFERING

Ntiyiso Industrialisation Consulting's DNA is rooted in the development of catalytic projects to boost economic development and industrialisation whilst creating jobs in the process. Over the years, we have conceptualised, researched, developed, implemented and raised funds for several farming, manufacturing and energy projects in the Limpopo, Free State and North West provinces.

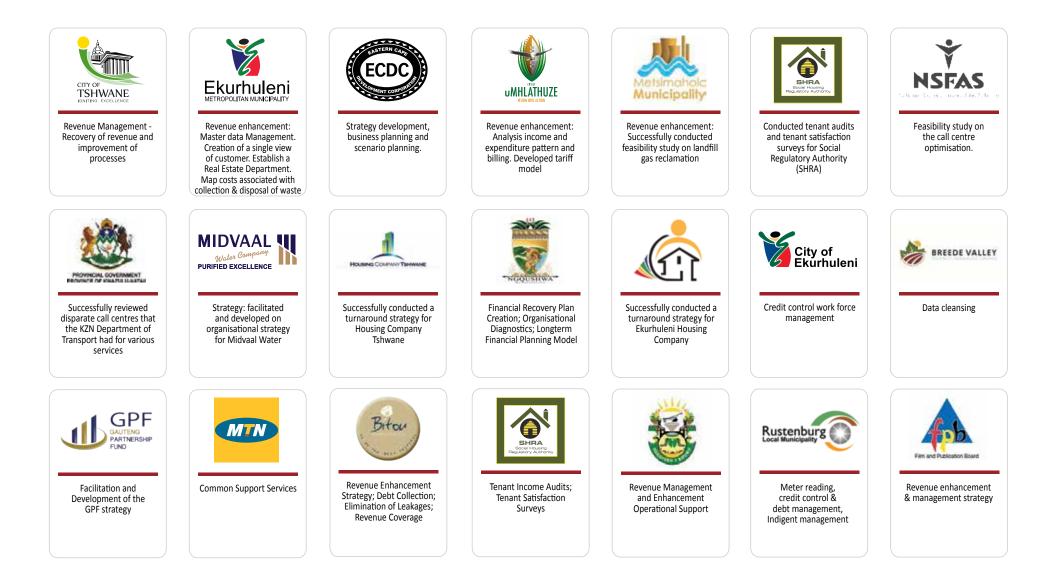






We unlock new economic streams for growth.

PREVIOUS AND CURRENT PROJECTS



PREVIOUS AND CURRENT PROJECTS





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